

GLOBAL DEVELOPMENT NETWORK, INC.

**FINANCIAL STATEMENTS AND
REPORT OF INDEPENDENT AUDITORS**

JUNE 30, 2016

GLOBAL DEVELOPMENT NETWORK, INC.

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REPORT OF INDEPENDENT AUDITORS**

JUNE 30, 2016 and 2015

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REPORT OF INDEPENDENT AUDITORS

Board of Directors
Global Development Network, Inc.

We have audited the accompanying statements of financial position of Global Development Network, Inc. (GDN Inc.) as of June 30, 2016 and 2015, and the related statements of activities and cash flow for the years then ended. These financial statements are the responsibility of GDN Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Global Development Network, Inc. as of June 30, 2016 and 2015, and changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was done for the purpose of forming an opinion on the basic financial statements taken as a whole. The additional information on functional expenses and contribution received and utilized is presented for purposes of additional analysis and is not a required part of the basic financial statements. That information is the responsibility of GDN Inc.'s management. Such information has been subjected to auditing procedures applied in audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

J.P. Kapur & Uberal
New Delhi, India

13/12/2016



Global Development Network, Inc.

Statements of Financial Position

June 30, 2016 and 2015

| Assets | <u>2016</u> | <u>2015</u> |
|-----------------------------------|------------------|-------------------|
| | Amount (US\$) | Amount (US\$) |
| Current assets | | |
| Cash and cash equivalents | 5,739,423 | 8,936,511 |
| Short Term Deposit | 870 | - |
| Contributions receivable | 1,339,260 | 1,294,986 |
| Prepaid expenses | 1,974 | 61,466 |
| Other current assets | - | 24,248 |
| Total current assets | <u>7,081,527</u> | <u>10,317,211</u> |
| Property and equipment, net | 55 | 13,277 |
| Other assets | | |
| Long Term Deposit and Advances | - | 273,390 |
| Security deposits & Investment | - | 179,022 |
| Total assets | <u>7,081,582</u> | <u>10,782,900</u> |
| Liabilities and Net Assets | | |
| Current liabilities | | |
| Grants payable | 826,216 | 2,083,667 |
| Accounts payable | 1,413,105 | 210,542 |
| Accrued expenses | 11,188 | 637,634 |
| Obligation in the Operating Cycle | - | 16,101 |
| Total liabilities | <u>2,250,509</u> | <u>2,947,944</u> |
| Net assets | | |
| Unrestricted | 3,380,843 | 5,276,985 |
| Temporarily restricted | 1,450,229 | 2,557,971 |
| Total net assets | <u>4,831,073</u> | <u>7,834,956</u> |
| Total liabilities and net assets | <u>7,081,582</u> | <u>10,782,900</u> |

See accompanying notes to the financial statements.



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Global Development Network, Inc.

Statements of Activities

Years Ended June 30, 2016 and 2015

| | 2016 | | | 2015 | | |
|---|-------------------------------|--|------------------------|-------------------------------|--|------------------------|
| | Unrestricted Amount (US\$) | Temporarily Restricted Amount (US\$) | Total Amount (US\$) | Unrestricted Amount (US\$) | Temporarily Restricted Amount (US\$) | Total Amount (US\$) |
| Support and revenue | | | | | | |
| Grants, contracts, and contributions | (2,185,215) | 3,125,064 | 939,849 | (100,747) | 10,244,515 | 10,143,768 |
| In-kind contributions | - | 138,268 | 138,268 | - | - | - |
| Interest income | 26,984 | - | 26,984 | 52,226 | - | 52,226 |
| Foreign currency exchange gain / (loss) | 4,996 | - | 4,996 | (37,014) | (1,777) | (38,791) |
| Other income | 257,093 | - | 257,093 | 108,201 | - | 108,201 |
| Net assets released from restrictions | 4,175,306 | (4,175,306) | - | 11,466,020 | (11,466,020) | - |
| Total support and revenue | 2,279,164 | (911,974) | 1,367,190 | 11,488,686 | (1,223,282) | 10,265,404 |
| Expenses | | | | | | |
| Program services | | | | | | |
| Annual Conference | 440,898 | - | 440,898 | 814,795 | - | 814,795 |
| Regional Research Competitions/IRP | 238,451 | - | 238,451 | 1,061,514 | - | 1,061,514 |
| Global Development Awards | 649,625 | - | 649,625 | 1,349,370 | - | 1,349,370 |
| Research Capacity Building Program | 2,583,988 | - | 2,583,988 | 7,515,665 | - | 7,515,665 |
| Global Research Competition | 44,218 | - | 44,218 | 130,909 | - | 130,909 |
| Africa Initiative | - | - | - | - | - | - |
| Other programs | 100,474 | - | 100,474 | 20,390 | - | 20,390 |
| Total program | 4,057,654 | - | 4,057,654 | 10,892,643 | - | 10,892,643 |
| Supporting services | | | | | | |
| Donor coordination and fundraising | 116,053 | - | 116,053 | 202,311 | - | 202,311 |
| Secretariat (indirect costs) | 1,598 | - | 1,598 | 371,066 | - | 371,066 |
| Total expenses | 4,175,306 | - | 4,175,306 | 11,466,020 | - | 11,466,020 |
| Change in net assets | (1,896,142) | (911,974) | (2,808,116) | 22,666 | (1,223,282) | (1,200,616) |
| Transfer of Reserve | - | 195,768 | 195,768 | - | - | - |
| Net assets (deficit) | | | | | | |
| Beginning of period | 5,276,985 | 2,557,971 | 7,834,956 | 5,254,320 | 3,781,253 | 9,035,573 |
| End of period | 3,380,843 | 1,450,229 | 4,831,073 | 5,276,985 | 2,557,971 | 7,834,956 |

See accompanying notes to the financial statements.



Handwritten signature and circular stamp of Global Development Network, New Delhi.

Global Development Network, Inc.

Statements of Cash Flows

Years Ended June 30, 2016 and 2015

| | <u>2016</u> | <u>2015</u> |
|--|---------------------|---------------------|
| | Amount (US\$) | Amount (US\$) |
| Cash flows from operating activities | | |
| Contributions, grants, and contract payments received | 879,475 | 9,915,990 |
| Interest income received | 26,984 | 52,226 |
| Other revenue / (loss) | 262,089 | 69,410 |
| Payments to grantees, vendors, and employees | <u>(4,830,367)</u> | <u>(11,388,834)</u> |
| Net cash provided by operating activities | (3,661,819) | (1,351,208) |
| Cash flows from investing activities | | |
| Increase in Long term deposit | 452,412 | (138,821) |
| Purchases of property and equipment | <u>13,190</u> | <u>5,021</u> |
| Net cash from (used) investing activities | 464,732 | (133,800) |
| Net increase in cash and cash equivalents | (3,197,088) | (1,485,008) |
| Cash and cash equivalents | | |
| Beginning of period | <u>8,936,511</u> | <u>10,421,519</u> |
| End of year | 5,739,423 | 8,936,510 |
| Actual Cash | <u>\$ 5,739,423</u> | <u>\$ 8,936,511</u> |
| Reconciliation of change in net assets to net cash provided by operating activities | | |
| Change in net assets | (2,808,116) | (1,200,616) |
| Adjustments | | |
| Depreciation and amortization | 32 | 32,310 |
| Other revenue / (loss) | - | - |
| Decrease / (increase) in assets | - | - |
| Short term deposit | - | - |
| Contributions receivable | (44,273) | 276,874 |
| Prepaid expenses and security deposits | 83,740 | (54,073) |
| Increase / (decrease) in liabilities | - | - |
| Grants payable | (1,453,219) | 673,885 |
| Accounts payable and accrued expenses | <u>560,016</u> | <u>(1,079,588)</u> |
| Other Payable | - | - |
| Net cash provided by operating activities | <u>(3,661,819)</u> | <u>(1,351,208)</u> |

See accompanying notes to the financial statements.



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GLOBAL DEVELOPMENT NETWORK, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2016 and 2015

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Statement Presentation - Financial statement presentation follows the guidance contained in Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Accordingly, the Global Development Network, Inc. (GDN Inc.) reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Contributions - Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on existence and/or nature of donor restrictions, if any.

Cash and Cash Equivalents - Cash consists of monies held in demand deposit and money market accounts. Cash equivalents are all highly liquid investments with initial maturity dates of three months or less.

Investments- Current investments are carried at the lowest of cost or quoted/fair value computed category wise. Long-term investments are stated at the fair market value.

Property and Equipment - Property and equipment are recorded at cost. Major additions are capitalized while replacements, maintenance, and repairs that do not improve or extend the lives of the respective assets are expensed currently. Donations of property and equipment are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated asset to a specific purpose or for use in a future period. Depreciation and amortization are provided on a straight-line basis over the estimated useful lives of the assets. The cost of property and equipment retired or disposed off is removed from the accounts along with the related accumulated depreciation or amortization, and any gain or loss is reflected in income. The property and equipments that are purchased specifically from the donor funds for any particular projects are recorded at a nominal value of \$1 per asset to keep a track of the assets. The balance is expensed off in the year of acquisition.

Functional Allocation of Expenses - The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates - The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.



NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Foreign Currency - GDN Inc. records pledges received in foreign currencies at the exchange rate on the date of the pledge. In case of Multiyear Foreign Currency Funding, the rate prevalent on the first day of the financial year is taken to accrue the pledge relevant to that year. Increases or decreases due to fluctuations in exchange rates, whether realized or remaining unrealized as at the end of the financial year are included in "foreign currency exchange gain" in the Statement of Activities.

NOTE 2. ORGANIZATION AND TAX STATUS

The Global Development Network Inc. is an evolving network of research and policy institutes working together to address problems of national and regional development. Launched in 1999 by the World Bank, GDN Inc. was incorporated as a not-for-profit organization in March 2001. GDN Inc. is governed by a 5-member international governing body of renowned researchers and policymakers from around the world.

GDN Inc. (a Delaware non-profit corporation), is exempt from Federal and District of Columbia income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 47-1802.1 of the District of Columbia Code, respectively, and is classified as a publicly-supported organization by the Internal Revenue Service.

Global Development Network, a Public International Organisation, which was part of GDN Inc. till FY 2014-15, has prepared its first independent financials from FY 2015-16 since split of books of accounts with GDN Inc.

GDN Inc. is global. It:

- Supports multidisciplinary research in the social sciences and mobilizes resources around the world.
- Produces policy-relevant knowledge on a global scale.
- Promotes the application of global knowledge through its local "reinvention."

GDN Inc. is for *development*. It:

- Builds research capacity to advance development and alleviate poverty.
- Fosters research in developing and transition economies.
- Disseminates development knowledge to the public and policymakers.
- Bridges the gap between ideas and policies.

GDN Inc. is a *network*. It:

- Links research institutes from 10 regions and more than 100 countries.
- Coordinates research and strengthens partnerships worldwide.
- Facilitates knowledge sharing among researchers and policymakers.
- Promotes multidisciplinary collaboration among researchers.

GDN Inc. activities are designed to meet the needs of research institutes, as determined through surveys and direct consultations, as well as to provide policymakers with relevant and timely information. These activities include:



NOTE 2. ORGANIZATION AND TAX STATUS (CONTINUED)

Global Research Competitions (GRC) - GDN's Global Research Competition (GRC) is a competitive grant program that provides early-career social science researchers from developing and transition countries with a platform to investigate international development challenges through collaborative cross-country or inter-regional research projects. The last round, launched in late-2013, has been completed. Five research teams covering 11 developing countries have been undertaking comparative research on a broad range of relevant and prevailing development issues, ranging from regional integration in the European periphery countries, rural electrification and impact on labor markets in South Africa and India, popular support for social protection programs in Chile, Brazil and Turkey or FDI location and environmental regulation in China and Cambodia. The research teams presented their findings to relevant stakeholders across the countries of implementation and the papers have been submitted for publication also.

Over \$ 44,000 in 2016 and \$ 130,000 in 2015 were spent on GRC.

Global Development Awards Competition - The Global Development Awards Competition 2016 was launched on 1 December 2015 and received a total of 267 complete submissions, out of which 153 were found eligible. The competition culminated at GDN Inc. 17th Annual Global Development Conference held in Lima, Peru in March 2016. Five of the six selected finalists attended a pre-conference training on 'Communicating to a Wider Audience', which strengthened their skills in presenting complex ideas with confidence and telling a focused and rich narrative. Winners have all started implementing their studies and projects following their selection.

- **Japan Social Development Fund Award**

The Japan Social Development Fund Award (JSDF) addresses the objective of providing assistance to exceptionally marginalized and disadvantaged groups by supporting innovative development projects in developing countries. The Award is funded by the Ministry of Finance, Government of Japan and administered by GDN Inc. It is linked to the Japanese Award for Most Innovative Development Project (MIDP) that funds innovative social development implementation in developing countries in that the first prize winner of the annual MIDP Award is eligible to apply for the JSDF Award of USD 200,000.

After intensive rounds of program and financial review of the proposal, GDN Inc. conferred the third JSDF Award (USD 200,000 for a period of 2 years) to Conservation through Public Health, Uganda. The project titled Scaling-Up Integrated Conservation, Health and Community Development Model will be scaled up across three national parks in Democratic Republic of Congo, Kenya and Uganda

- **GDN Next Horizons Contest on the Future of Foreign Aid (2014-16)**

The international essay contest – Next Horizons – on the theme: Future of Foreign Aid was held in 2014 in partnership with the Bill & Melinda Gates Foundation (BMGF). After receiving a total of 1470 submissions, 13 winners were announced in early 2015. In consultation with BMGF, GDN Inc. implemented the outreach phase in FY 16 to disseminate and showcase the winning ideas on different platforms encouraging fresh thinking on the future of aid emerging from the contest.

As a first step, GDN Inc. engaged a set of high-level experts to participate in the peer-review for strengthening the ideas presented in the winning submissions. The support aimed not only to produce write-ups of publishable quality, but primarily to enable the winners to develop specific policy



NOTE 2. ORGANIZATION AND TAX STATUS (CONTINUED)

relevant insights that can entice a specialized but varied audience of aid experts against the current debates on ODA and the post-2015 development agenda. The peer review was completed in December 2015. High-level dissemination events have been organized in Washington DC in April and June 2016 and in Paris in September. The Foundation has approved the use of leftover funding for a Blog at GDN Inc.

Over \$ 649,000 in 2016 and \$ 1,349,000 in 2015 were spent on the project.

Research Capacity Building Project (RCBP):- Global Research Projects have been renamed as Research Capacity Building Program. This project supports quality research in many countries, involving local research teams from across the world. The multi-country studies allow for both comprehensive and comparative perspective across regions and countries.

- **Doing Research – Assessing the Environment for Social Science Research in Developing Countries**

GDN Inc. launched the 'Doing Research' project in January 2014 to develop a holistic understanding of the research environment for undertaking policy-relevant social science research in developing countries. It was initiated with a pilot phase implemented by seven multi-disciplinary research teams across 11 countries around the world. GDN Inc. has recently started to wrap up the pilot phase, and to gradually move into a synthesis phase whose objective is to develop an overarching framework to assess the research environment in developing countries. This framework will be amenable to systematic and periodic cross-country comparisons as well as capture regional or country level trends, taking the form of an interactive tool determining the state of the research environment at the national level to be released in a third scale-up phase.

- **Natural Resource Management – Natural Wealth Accounting**

GDN Inc. supported three studies in three target countries (Madagascar, Mauritius and Morocco) during the project GDN Inc. decided to expand the study in Madagascar to a broader area for refining the methodology used and building a wider set of accounts. The studies used different analytical methods to deal with local issues regarding the environment and contributed by raising awareness on those issues through local dissemination workshops and a training and Policy Dialogue in Paris in November 2015. The studies were all completed in the first half of 2016. To broaden the scope of this program, GDN Inc. also supported a Summer School on topic of Ecosystem and Natural Accounts at Université du Québec à Montréal (UQAM) from 8 to 19 August

- **Building Research Capacity in Least Developed Countries (LDC program)**

Building Research Capacity in Least Developed Countries (www.gdn.int/rcb2014) is a demand-driven program launched by GDN Inc. to support the institutionalization and development of outreach and research capacity building efforts in and by institutions based and working in Least Developed Countries. Under this program, GDN Inc. is currently partnering with three (formerly four) institutions to implement, monitor and evaluate research capability building programs designed and run by the institutions themselves. These institutions have been selected through a multi-lingual, open and competitive call for proposals, which received 250 completed applications from 40



NOTE 2. ORGANIZATION AND TAX STATUS (CONTINUED)

targeted countries. During the previous financial year, the four partner institution teams in Bhutan, Ethiopia, Senegal and Cambodia have implemented the second phase of their internal research capacity building programs. The grant for the team from Senegal was terminated on non-performance grounds.

- **Strengthening the Research Capacity of Relatively Small Countries in LAC**

Launched in June 2015, this new and innovative project aims to better understand the particular constraints faced by small countries in Latin America and the Caribbean with respect to the production and use of policy-oriented social science research and strengthen capabilities of select research institutions to contribute to the evidence-based policy making process. The countries of focus in the project are the Bahamas, Barbados, Belize, Bolivia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Guatemala, Guyana, Honduras, Jamaica, Nicaragua, Panama, Paraguay, Suriname, and Trinidad & Tobago.

In the first phase, a Diagnostic study was completed which highlights major differences and similarities between the countries as well as emerging findings in terms of the production and use of social science research. Following a Call for Expressions of Interest among research institutions in the region, a Policy Lab was organized in conjunction with GDN Inc.'s Annual Conference in Lima in March 2016 where shortlisted studies, focusing on efficiency and effectiveness in health and education, were presented and discussed. Five teams have been selected after the Policy Lab to conduct research in the second phase of the project. The project is currently on hold until "No Objection" letters are received from the respective governments for the proposed research.

- **Mobilizing Local Knowledge for Competitiveness Strategies**

The project aims at documenting how governments and companies interact to improve – or conversely penalize – industrial productivity. The ambition is also to create a bottom-up movement to document policy-making from locally generated analysis and evidence and train the local research constituency needed to carry that mission. The focus will be on African, Caribbean and Pacific Group of States.

After a competitive process, the Global Practice at the World Bank has been able to hire GDN Inc. as a consultant for this project and a contract has been signed at the end of August 2015. The first tranche has been disbursed. The project is currently on hold pending review of the proposals received in response to an Open Call by the Scientific Committee and the World Bank team.

Over \$ 2,583,000 in 2016 and \$ 7,515,000 in 2015 were spent on RCBP.

2016 Annual Global Development Conference in Peru, March 2016:

The 2016 Annual Global Development Conference was organized in Lima, Peru on March 17-18 hosted by the Ministry of Education, Peru and GRADE, the leading think tank in the country with several previous and current grantees of GDN. The theme was "Education for Development: Quality and inclusion for Changing Global Human Capital Needs." The conference had to take place before the general elections in Peru scheduled for April, 2016. Thus, given the short time available to organize the conference and the smaller budget the conference was smaller than previous ones, both in scale and duration, with roughly 300-350 participants and 4 plenaries and 12 parallel sessions over 2 days.

Over \$ 440,000 in 2016 and \$ 814,000 in 2015 were spent on Annual Conference.



NOTE 2. ORGANIZATION AND TAX STATUS (CONTINUED)

OTHERS

- **Support to the Campbell Collaboration co-chairs.**

Over \$ 100,000 in 2016 and \$ 20,000 in 2015 was spent on Other Programs.

NOTE 3. PROPERTY AND EQUIPMENT

Property and equipment as of June 30, 2016 and 2015, consists of the following:

| Particulars | | 2016 | 2015 |
|-------------------------------|---|---------------|---------------|
| | | Amt (In US\$) | Amt (In US\$) |
| COMPUTER EQUIPMENT | * | 712 | 224,345 |
| FURNITURE AND FIXTURES | * | NIL | 141,301 |
| VEHICLE | * | NIL | 29,726 |
| OFFICE EQUIPMENT | * | NIL | 44,297 |
| LESS ACCUMULATED DEPRECIATION | | (657) | (426,392) |
| TOTAL | | 55 | 13,277 |

***REMARK:** With the separation of books of Global Development Network Inc., (GDN Inc.) and Global Development Network, a Public International Organization (GDN IO), fixed assets amounting to US\$ 435,486 were transferred to GDN IO. During the year, computer equipment amounting to \$ 3,471 was sold and has been adjusted from the gross block and accumulated depreciation.

NOTE 4. NET ASSETS

Unrestricted Net Assets - Unrestricted net assets represent amounts available to carry out general operations of GDN without restriction imposed by donors.

Restricted Net Assets - GDN has received contributions to support specific programs, which have resulted in temporary restrictions on its net assets. The net assets will be released when expenses are incurred that satisfy the purpose restrictions.

Temporarily Restricted Net Assets - Temporarily restricted net assets as at the end of the year are available for the following purposes:

| Particulars | 2016 | 2015 |
|------------------------------------|------------------|------------------|
| | Amt (In US\$) | Amt (In US\$) |
| Regional Research Competition | 50,000 | 358,875 |
| Research Capacity Building Program | 399,477 | 847,758 |
| GRC | NIL | 8,985 |
| Awards | 1,000,755 | 1,129,706 |
| Annual Conference | NIL | 114,101 |
| Others | NIL | 98,546 |
| Total | 1,450,231 | 2,557,971 |



NOTE 4. NET ASSETS (CONTINUED)

Net Assets released from Donor Restrictions - Net assets were released from donor restrictions by incurring expenses satisfying restricted purposes or by occurrence of other events specified by the donors.

Purpose restrictions accomplished for the years ended June 30, 2016, and June 30, 2015, were:

| Particulars | 2016 | 2015 |
|------------------------------------|------------------|-------------------|
| | Amt (In US\$) | Amt (In US\$) |
| Annual Conference | 432,437 | 781,361 |
| Regional Research Competitions | 233,875 | 1,017,956 |
| Global Development Awards | 637,159 | 1,294,000 |
| Research Capacity Building Program | 2,534,404 | 7,207,270 |
| GRC | 43,369 | 125,537 |
| Secretariat | 195,514 | 1,020,342 |
| Other | 98,546 | 19,554 |
| Total | 4,175,306 | 11,466,020 |

NOTE 5. OPERATING LEASES

GDN Inc. has a lease for its registered office space in Washington, DC. The three-year lease started from July 1, 2012. This lease was extended on June 30, 2015 for a period of one year valid till 30 June 2016. It is further extended till October 31, 2016.

Future minimum annual rental payments required under this operating lease as of June 30, 2016 is as follows:

| Particulars | Amount (In US\$) |
|---------------------------|------------------|
| Year Ending June 30, 2017 | 3,640 |
| Total | 3,640 |

NOTE 6. UNINSURED CASH BALANCE

GDN Inc. maintains its cash accounts in the USA. The banks in the USA are insured by Federal Deposit Insurance Corporation for the first \$250,000 of the deposit. On June 30, 2016 and 2015, GDN Inc. had balances that exceeded the federally insured amount by approximately \$ 5.49 million and \$ 8.69 million, respectively. There was no Cash in hand at the year end i.e. June 30, 2016. GDN Inc. has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

NOTE 7. CONCENTRATION OF CONTRIBUTIONS

GDN Inc. received approximately 40% and 60% of its total support and revenue from a single contributor for the years ended June 30, 2016 and 2015 respectively.



NOTE 8. CONDITIONAL PROMISES TO GIVE

There are three entities which have made conditional promises to give grant to GDN Inc., revenue from which will be recognized when the respective conditions are met in future years. Details of these conditional grants are:

1. Grantor agency's promise to give is conditioned upon GDN Inc. working on to create a localized and policy-relevant knowledge base and research capacity to improve Industrial Productivity in developing countries. The original grant was for US\$ 518,440 over 2.4 years ending December 2017. As of June 30, 2016, this conditional promise to receive grants totaled approximately US\$ 466,596.
2. Grantor agency's promise to give is conditioned upon GDN Inc. working on strengthening the research capacity of relatively small countries to promote better informed policy-making in Latin America and the Caribbean countries and of assessment by the donor of effectiveness of GDN Inc.'s programs. The original grant was for USD 350,000 over 2 years ending June 2017. As of June 30, 2016, this conditional promise to receive grants totaled approximately USD 280,000.
3. Grantor agency's promise to give is conditioned upon GDN Inc. working on provision of 21 awards for 2015, 2016 and 2017 rounds of the Global Development Awards competitions, including the advertisement of the event, selection and evaluation of proposals, management of the event, and knowledge dissemination related activities. The original grant was for USD 1,656,828 over 3 years ending June 30, 2018. As of June 30, 2016, this conditional promise to receive grants totaled approximately USD 1,223,437.

NOTE 9. GLOBAL DEVELOPMENT NETWORK'S RETIREMENT PLANS

GDN Inc. does not maintain any retirement plan fund for the US based staff and it is the employee's responsibility to contribute and maintain Retirement plans benefits as per the US labor laws.

NOTE 10. Previous year's financials include figures of Global Development Network and GDN Inc. This is the first year of operation, after split of books of accounts of Global Development Network and GDN Inc., as such previous year's figures are not comparable with the figures of the current year.

